

## Business Intelligence: A Discussion on Platforms, Technologies, and solutions

#### Tutorial RCIS 2013-Paris May 29-31





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### Tutorial overview knowledge Discovery from Data

- The Thrust of the tutorial is to examine Business Intelligence (BI) Platforms to develop business analytics applications.
- Specifically, we will address:
  - Requirements, development, and capabilities of the BI.
  - Self-service, enterprise, and cloud BI.
  - Confusing BI concepts such as: Platform, infrastructure, technology and architecture.
  - Solutions by three well-known vendors: Microsoft, TableauSoftware and IBM.

#### **Overview of Business Intelligence**

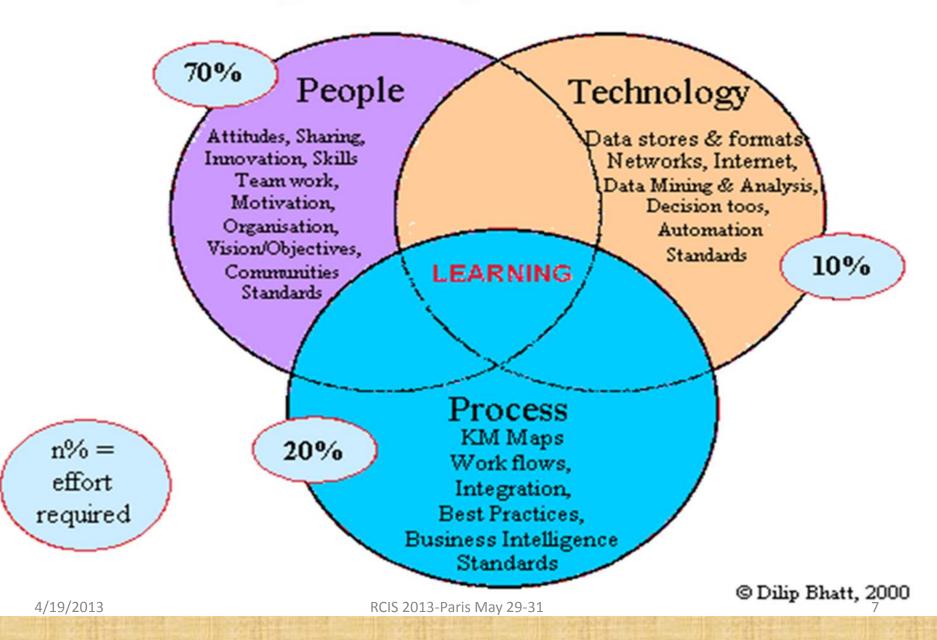
- BI is revolutionizing decision making and information technology across all industries. This phenomenon is largely due to the ever-increasing availability of data.
- The explosive volumes of data are available in both structured and unstructured formats, and are analyzed and processed to become information within context hence providing relevance, and purpose to the decision making process.



#### What is Business Intelligence?

- BI is a content-free expression, so it means different things to different people.
- Bl is neither a product, nor a service
  - BI refers to people, processes, technologies and practices used to support business decision making.

#### **Knowledge Components**



#### What is Business Intelligence?

 BI is an umbrella term that combines architectures, technology, analytical tools, applications, and methodologies to help *transform* data, to information, to knowledge, to decisions, and finally to action.

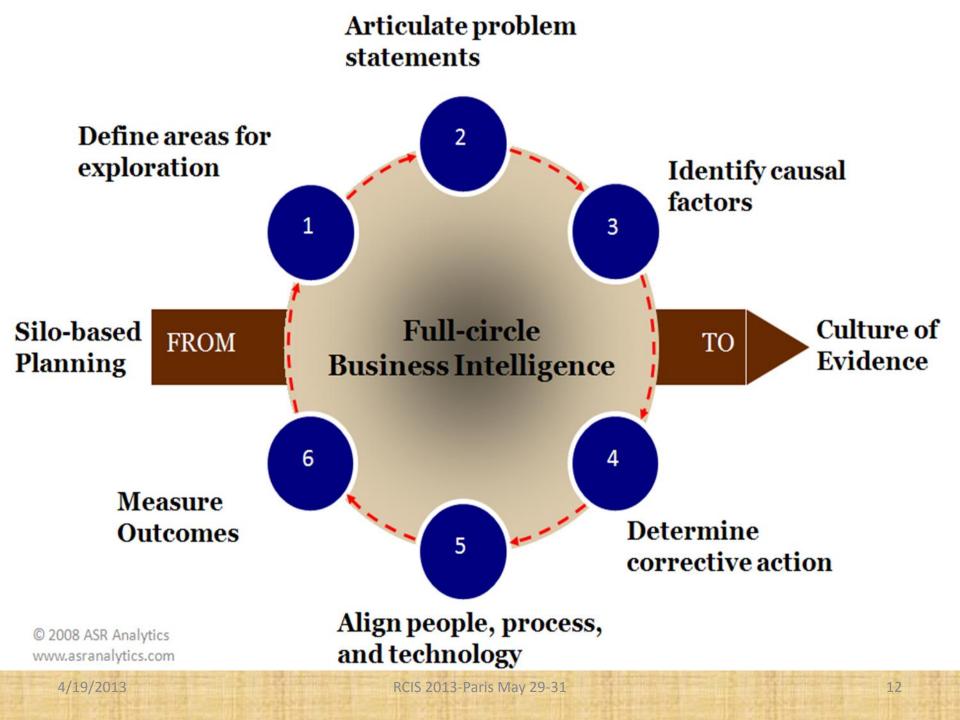
#### **BI Tools for Decision Making**

 Next slide depicts one example of sets of Business Intelligence technologies (offered by Microsoft) to support decision making in three levels of organization; Operational, tactical, and strategic.



#### In the Nutshell!

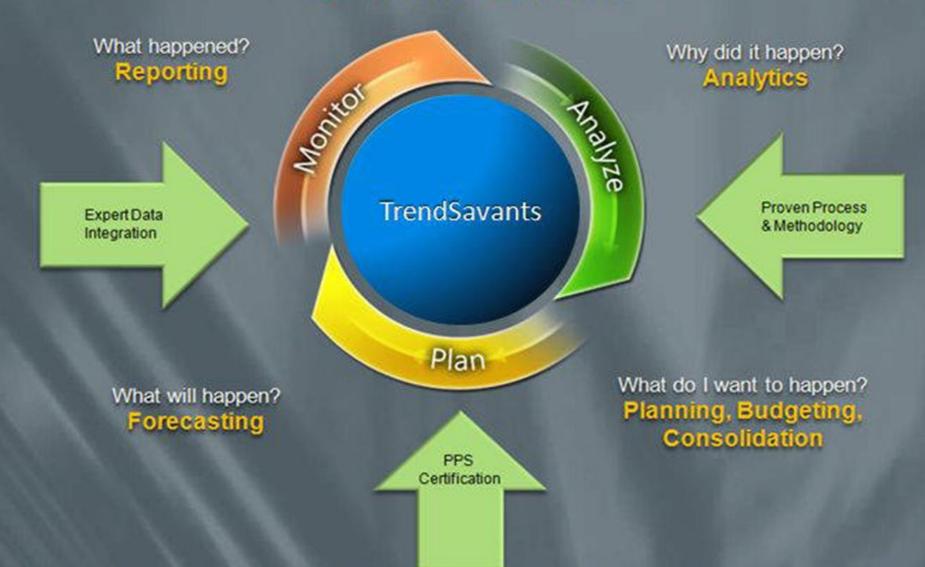
- BI allows answering the W- business questions:
- the "Why ": questions that need to be answered
- the "What ": data to be collected, and
  "Who" is going to use that data



#### Success factors of BI

- The strategy and planning phase of a BI project is as important as implementation phase and is not optional. You need to:
  - understand the business needs
  - understand the user needs
  - identify stakeholders
  - define BI strategy and road map
  - prepare the project plan

#### What is happening? Scorecards and Dashboards



#### How to approach BI

- defining the skill set for the project and assembling a project team of internal and external specialists.
- identifying technologies and tools required to meet your BI needs.
- choosing vendors and platforms.
- installing and configuring hardware, setting up tools, and helping IT department to incorporate new processes.

#### **Core Functions of BI**

- Core functions include query, reporting, and analysis. Dashboards and other visualization techniques help users quickly understand analysis results.
- All of these capabilities require integrated business data from across the organization.

### **BI and Big Data**

- "Business Intelligence is the process of:
- analyzing large amounts of corporate data [BIG DATA], usually stored in large databases such as an Enterprise Data Warehouse,
- Tracking business performance,
- Detecting patterns and trends, and
- Helping enterprise business users make better decisions."

#### Digitized Data World

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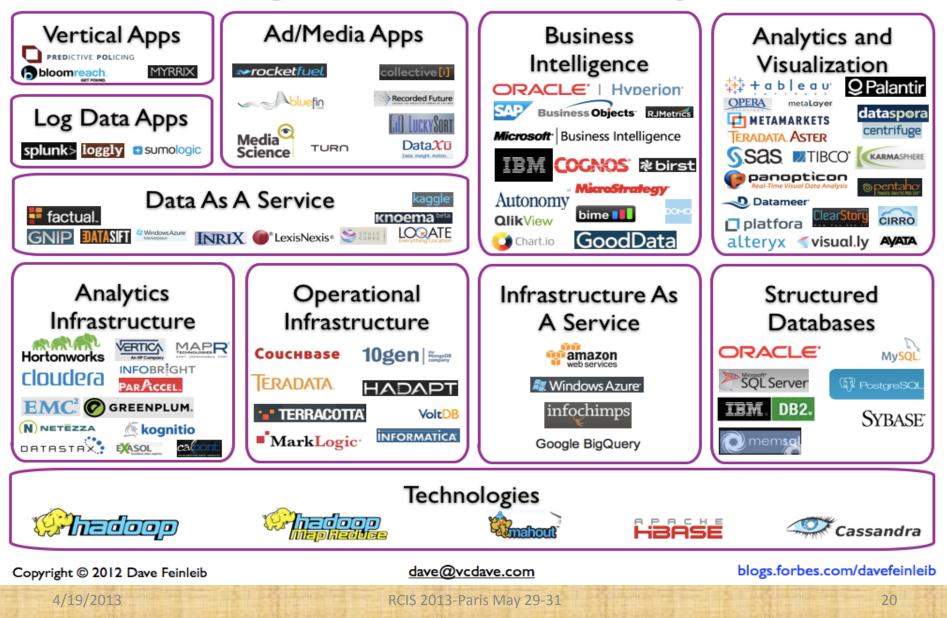
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#### **BIG** Data

Organizations are using Big Data to build a better information ecosystem.

 A look at the big data landscape makes it abundantly clear that Big Data is everywhere.

### **Big Data Landscape**



#### What is BIG DATA???



VOLUME Large amounts of data. VELOCITY Needs to be analyzed quickly. VARIETY

Different types of structured and unstructured data. WHAT ARE THE VOLUMES OF DATA THAT WE ARE SEEING TODAY?



30 billion pieces of content were added to Facebook this past month by 600 million plus users.

#### 🖷 zynga

Zynga processes 1 petabyte of content for players every day; a volume of data that is unmatched in the social game industry.

#### You Tub

More than 2 billion videos were watched on YouTube... yesterday.

#### LOL

The average teenager sends 4,762 text messages per month.



32 billion searches were performed last month... on Twitter. WHAT DOES THE FUTURE LOOK LIKE?

Worldwide IP traffic will quadruple by 2015.



By 2015, nearly **3 billion people** 





will be online, pushing the data created and shared to nearly 8 zettabytes.

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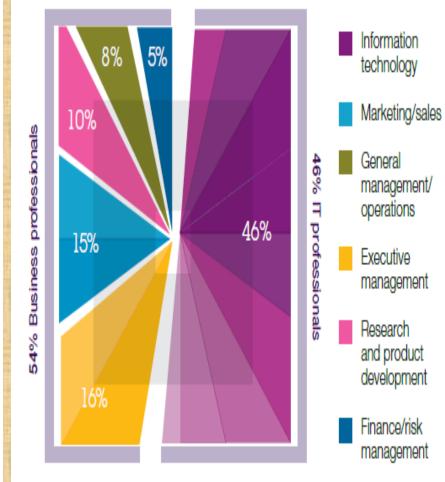
### **BIG DATA??**

- Survey conducted by IBM and University of Oxford in mid-2012, which consisted of:
  - 1144 professionals
  - 95 countries
  - 26 industries.
    - including both business professionals (54%) and
    - IT professionals (46%).

#### Respondents

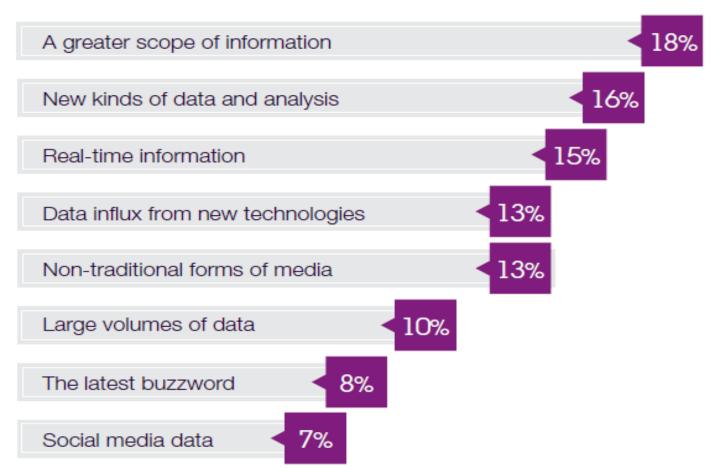
#### Global respondents 14% 13% Asia Pacific Latin America North America 37% 23% Europe Middle East and Africa No country identified 4%

#### Functional breadth



Total respondents 1144

#### Defining big data



Respondents were asked to choose up to two descriptions about how their organizations view big data from the choices above. Choices have been abbreviated, and selections have been normalized to equal 100%.

### THE FOUR V'S OF **BIG** DATA

#### "Big data" is large datasets at rest.

But all that data got there the same way...

Over a network.

Is yours ready to handle the load?



#### PB per Month



SOURCES: CISRCIS 2013-Paris May 29-31 AOM, MASHABLE

#### **Big Data Management Solution**

- Big data has the potential to change the way that companies leverage data.
- As the volume, velocity, variability/variety, and value of data increases, organizations should adapt their data management practices as they load and analyze all this information.

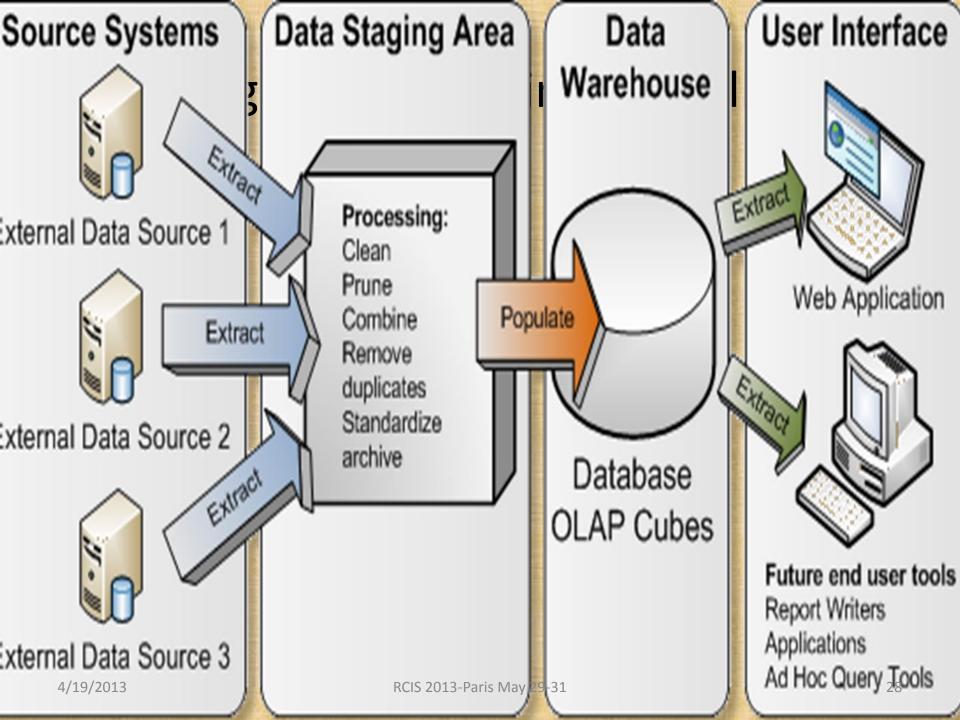
#### From Big Data to Business Intelligence

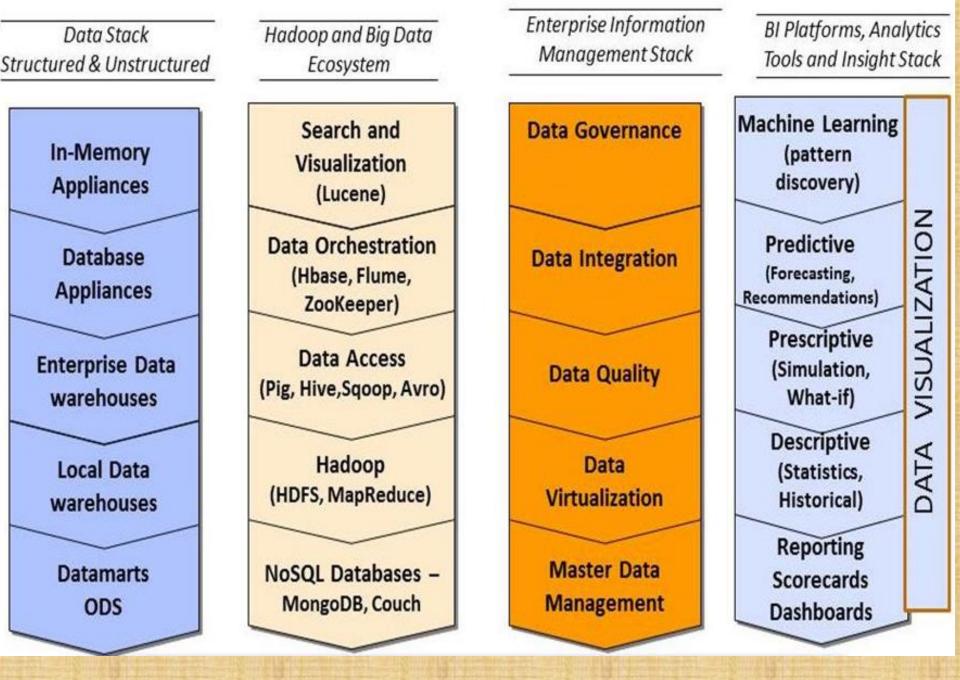
Data sources

Data movement

Data Storage

#### Data presentation





### Capabilities of BI Improving Operational Efficiency

- Simplifying reporting and data analysis.
- Deploying human resources more efficiently by enabling organizations to focus resources on problems and exceptions.
- Improving efficiency of processes by allowing businesses to measure the effectiveness of these processes and monitoring the impact of changes and improvements.
- Enhancing IT efficiency by providing self-service business analysis solutions and by simplifying the IT infrastructure.

# BI capabilities Data Consolidation and Integration

- A BI solution that is integrated with an enterprise resource planning (ERP) system can access consolidated data from across the organization in real time.
- The solution should also integrate with other software applications within the organization to allow users to access data from multiple sources, including structured and text-based.

### BI capabilities Production Reporting

- Production reporting creates high-volume, regularly run reports, such as monthly sales reports.
- Controlled access to reports means each user sees only appropriate information.

### BI capabilities Ad Hoc Queries

- Ad hoc query tools allow business users to create queries without IT support. Users can employ these queries to understand trends and root causes.
- These tools can provide powerful sorting, grouping, filtering, and charting capabilities as well as drill down and drill around.
- Grid interfaces permit users to see multiple data elements in one view.

### BI capabilities Advanced Analytics with Drill Downs

- Advanced analytics allows users to view data across multiple classifications or dimensions (such as product, location, time period, and/or salesperson) and slice and dice the data to look at various combinations, such as the sales in December.
- Advanced analytics also permits organizations to define hierarchies that enable a user to, for example, view sales for each region and then drill down to view sales in each state, each store within that state, each salesperson, and each product.

### BI capabilities What-if Analysis

 "What if" analysis allows people to use past data to see how different potential changes would affect their business. For example, what would happen to sales if prices are raised by 10%?

### BI capabilities Dashboards

 Dashboards provide business users with a summary of information critical to their everyday decision making and can proactively alert them to problems.

# BI capabilities Portals

 Portals allow each user to create a personalized view that tracks the indicators most pertinent to their job in real time.

 For example, a CEO might want to see graphs displaying revenue over the past year, month, or week. Portals are protected by role-based security and accessible over the web.

# BI capabilities Scorecards and Key Performance Indicators (KPIs)

 Scorecards and KPIs help monitor important business metrics, such as customer satisfaction, profitability, and sales per employee. By tracking KPIs, organizations can align individual and department metrics with the organization's strategic goals.

# BI capabilities Exception Handling and Alerts

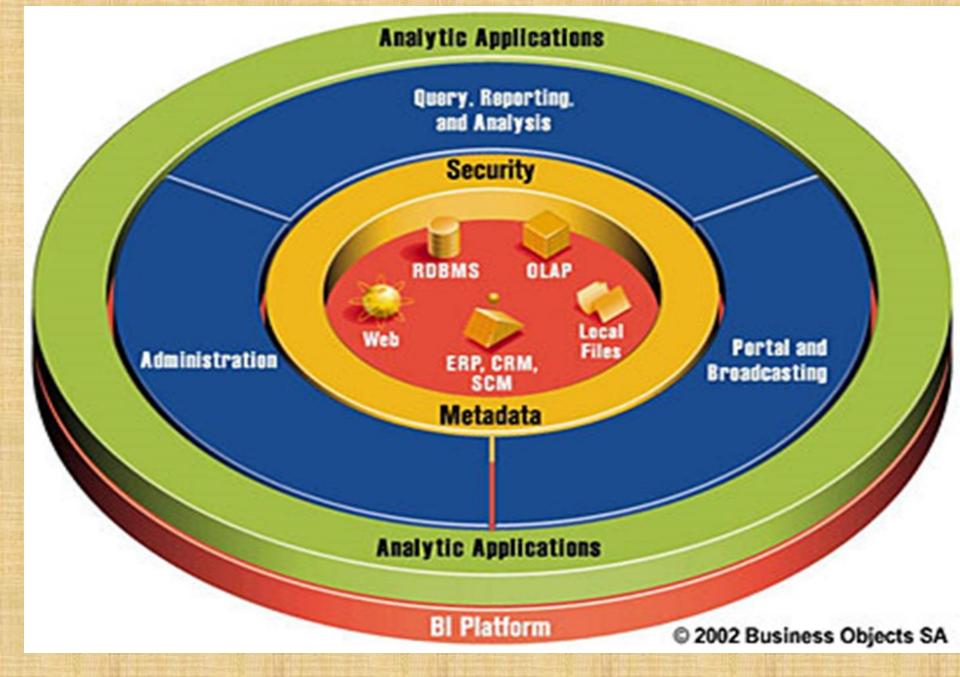
 Automated alerting and notifications use the organization's email system to notify users when specific events occur. This allows businesses to automate processes while devoting their resources to handling exceptions.

### **Business Intelligence (BI) Platforms**

- Business intelligence (BI) platforms enable enterprises to build BI applications by providing capabilities in three categories:
  - analysis, such as online analytical processing (OLAP);
  - information delivery, such as reports and dashboards; and
  - platform integration, such as BI metadata management and a development environment.

## **Business Intelligence Platforms**

- In order to deliver business intelligence to the widest audience and to maximize the benefits that it can deliver its technologies must be organized to:
  - to implement the business intelligence process,
  - to support the range of applications best suited to every user of every type.
- These capabilities are realized within an infrastructure, which is called BI platform.



## **Business Intelligence Technology**

#### Used to be

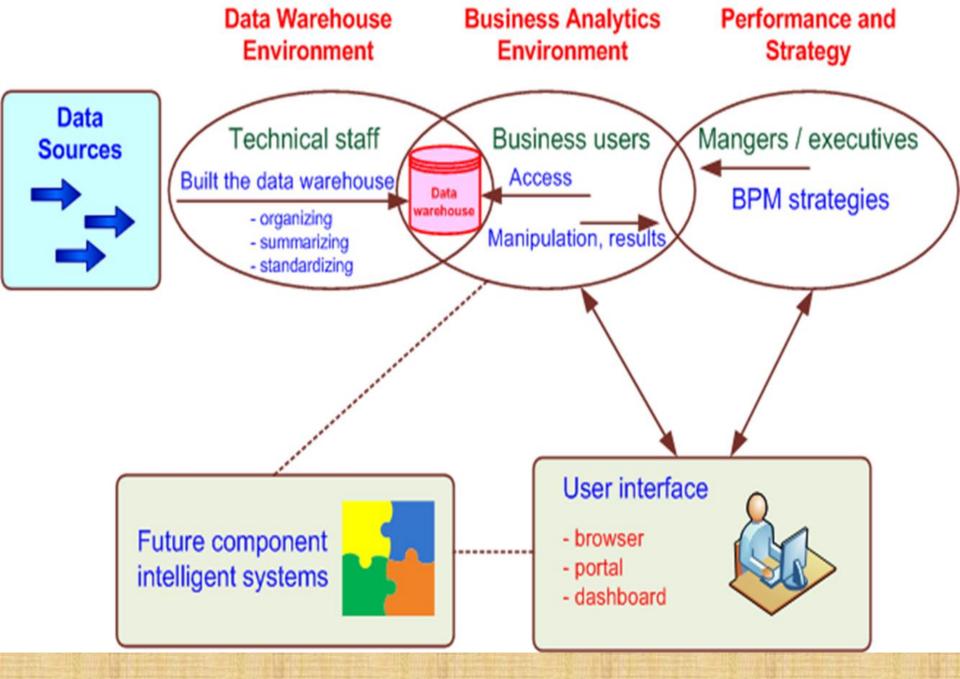
- Loose collection of technologies
- Applied in ad-hoc manner
- Used by few interested individuals/ corporations

### Today

- BI technologies are tightly integrated
- Easily and widely deployed
- Used as catalyst for efficiency and effectiveness.

# Business Intelligence Platform Requirements

- Business intelligence platforms should include the following technologies, where each technology implement a set of capabilities:
  - a data warehouse, with its source data
  - business analytics, a collection of tools for manipulating, mining, and analyzing the data in the data warehouse;
  - business performance management (BPM) for monitoring and analyzing performance
  - a user interface (e.g., dashboard)



## Data Warehouse

#### • What is it?

 A physical repository where relational data are specially organized to provide enterprise-wide, cleansed data in a standardized format

## **Characteristics of Data Warehouse**

- A data warehouse is a
  - Subject-oriented,
  - Integrated,
  - Time-variant and
  - non-volatile

collection of data in support of management's decision making process.

 Subject-Oriented: Information is presented according to specific subjects or areas of interest, not simply as computer files. Data is manipulated to provide information about a particular subject.

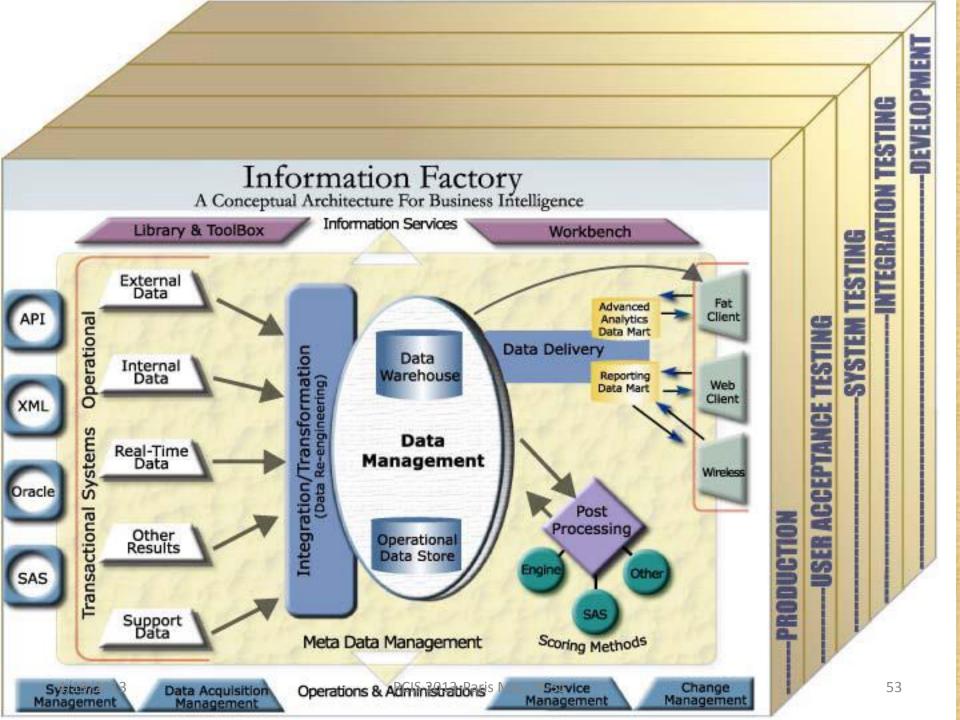
- Integrated: A single source of information for and about understanding multiple areas of interest.
- The data warehouse provides one-stop shopping and contains information about a variety of subjects.

 Non-Volatile: Stable information that doesn't change each time an operational process is executed. Information is consistent regardless of when the warehouse is accessed.

 Time-Variant: Containing a history of the subject, as well as current information. Historical

 Accessible: The primary purpose of a data warehouse is to provide readily accessible information to end-users.

 Process-Oriented: It is important to view data warehousing as a process for delivery of information. The maintenance of a data warehouse is ongoing and iterative in nature.



# **E**TL - Extract from source

- In this step we extract data from different internal and external sources, structured and/or unstructured.
- The data will be put in a so-called Staging Area (SA), usually with the same structure as the source.

# ETL - Transform the data

- Once the data is available in the Staging Area, it is all on one platform and one database. So we can easily
  - Join and unjoin tables,
  - filter and sort the data
  - Pivot to another structure and make business calculations. In this step of the ETL process, we can check on data quality and clean the data if necessary.

# ETL - Load into the data warehouse

 Finally, data is loaded into a data warehouse, usually into fact and dimension tables. From there the data can be combined, aggregated and loaded into datamarts or cubes as is deemed necessary.

## ETL

 Today, ETL is much more - It also covers data profiling, data quality control, monitoring and cleansing, real-time and on-demand data integration in a service oriented

### Data profiling and data quality control

- Profiling the data, will give direct insight in the data quality of the source systems. It can display how many rows have missing or invalid values, or what the distribution is of the values in a specific column.
- Based on this knowledge, one can specify business rules in order to cleanse the data, or keep really bad data out of the data warehouse.
- Doing data profiling before designing your ETL process, you are better able to design a system that is robust and has a clear structure.

## Data Profiling: tutorial

<u>http://www.youtube.com/watch?v=usLXd7WS</u>
 <u>5aQ</u>

<u>http://www.youtube.com/watch?v=My3dCwS</u>
 <u>wa60</u>

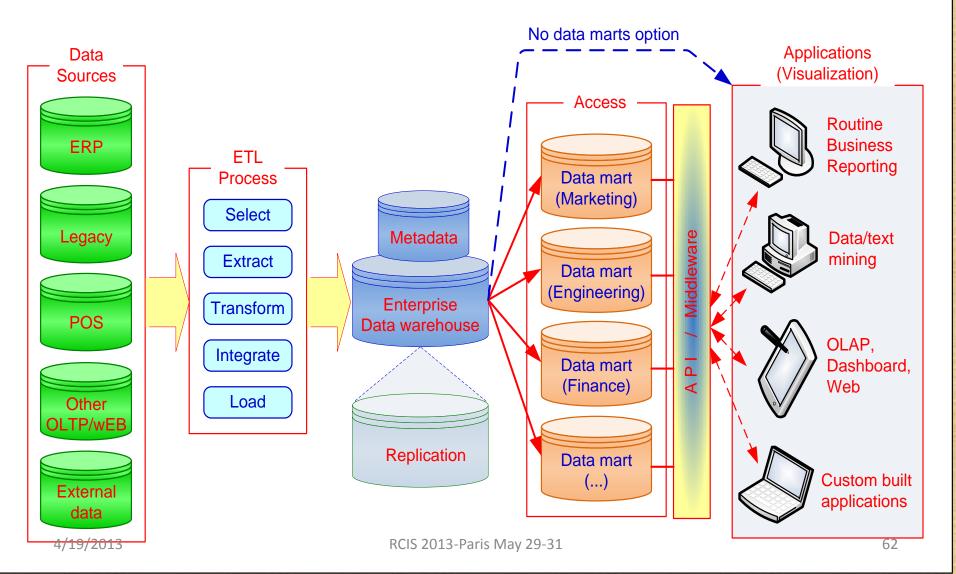
### Metadata management

- Information about all the data that is processed, from sources to targets by transformations, is often put into a metadata repository; a database containing all the metadata.
- The entire ETL process can be 'managed' with metadata management, for example you want to know what the impact of a change will be, for example the size of the order identifier (id) is changed, and in which ETL steps this attribute plays a role.

# Top ETL TOOLS

	Tools	version	Vendors
1.	Oracle Warehouse Builder (OWB)	11gR1	Oracle
2.	Data Services	XI 3.2	SAP Business Objects
3.	IBM Information Server (Datastage)	9.1	IBM
4.	SAS Data Integration Studio	4.21	SAS Institute
5.	PowerCenter	9.0	Informatica
6.	Elixir Repertoire	7.2.2	Elixir
7.	Data Migrator	7.7	Information Builders
8.	SQL Server Integration Services	10	Microsoft
9.	Talend Open Studio & Integration Suite	4.0	Talend
10.	DataFlow Manager	6.5	Pitney Bowes Business Insight
11.	Data Integrator	9.2	Pervasive
12.	Open Text Integration Center	7.1	Open Text
13.	Transformation Manager	4.1.4	ETL Solutions Ltd.
14.	Data Manager/Decision Stream	8.2	IBM (Cognos)
15.	Clover ETL 4/19/2013 RCIS 201	<b>2.9.2</b> 3-Paris May 29-31	Javlin 61
16.	Centerprise	5.0	Astera

**DW Framework** 



#### **OPERATIONAL DATA**

application oriented

detailed

accurate, as of the moment of access

serves the clerical community

can be updated

transaction driven

managed in its entirety

nonredundancy

static structure; variable contents

requirements for processing understood before initial development

compatible with the Software development Life Cycle

small amount of data used in a process

Data Warehouse DATA

#### subject oriented

summarized, otherwise refined

represents values over time, snapshots

serves the managerial community

is not updated

analysis driven

managed by subsets

redundancy is a fact of life

flexible structure

requirements for processing not completely understood before development

completely different life cycle

large amount of data used in a process

# Required Platform for Data warehouse

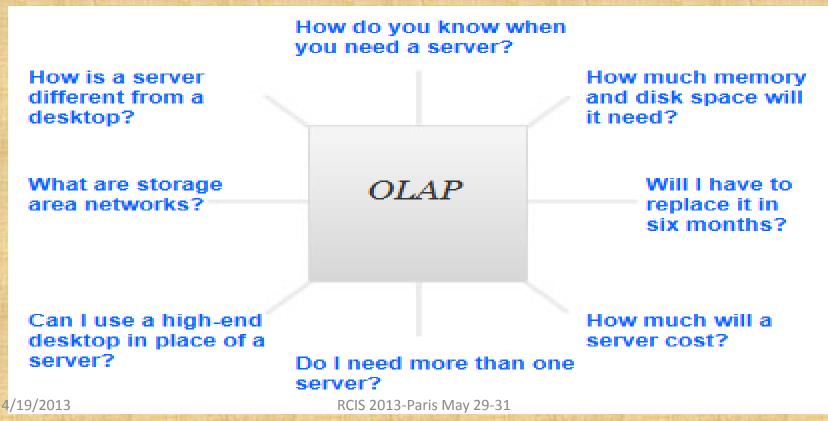
 It should be a coherent platform, not a set of diverse and heterogeneous technologies. For example, a single toolset should provide build and manage capabilities across both relational and multidimensional data warehouses.

#### Build and Manage Capabilities

		Bana and manage supusines		
	Microsoft	Oracle	IBM	
Toolsets	Analysis Manager provides comprehensive relational and OLAP build and manage capabilities.	Oracle9i Warehouse Builder provides relational build and manage capabilities. Oracle Enterprise Manager provides OLAP build and manage capabilities.	DB2 UDB Data Warehouse Center (DWC) provides basic relational basic build and manage capabilities. DB2 Warehouse Manager adds additional relational build and manage capabilities. DB2 OLAP Administrative Services provides OLAP build and manage capabilities.	
Extraction data sources	Microsoft SQL Server Oracle ODBC Files Access 2000, Excel 2000 Microsoft Visual FoxPro dBase, Paradox Microsoft Exchange Server Microsoft Active Directory	IBM DB2 Informix Microsoft SQL Server Sybase Oracle ODBC Files	DB2 Informix Microsoft SQL Server Oracle Sybase Files	
Additional Extraction Data Sources	Host Integration Server provides extraction from IBM mainframe data sources.	Oracle Pure Extract provides extraction from IBM mainframe data sources. Oracle Warehouse Builder Integrator for SAP provides extraction from SAP R/3.	DB2 Warehouse Manager provides extraction from SAP R/3, i2, and Web Server logs. Tools from IBM partners ETI and Ascential integrate within DWC to provide additional ETL capabilities.	
ETL execution	Process-oriented execution of tasks within packages. Packaged may be versioned and/or password protected.	Process-oriented and execution of ETL steps controlled by Enterprise Manager.	Individually executed ETL steps.	
ETL implementation	ntation DTS is implemented as a COM framework accessed programmatically or with packaged visual tools. PL/SQL stored procedures in Oracle9i database,		DB2 stored procedures and user defined functions (UDF). 150 predefined transformations.	
Data cleansing	None packaged.	Oracle Pure Name and Address provides name and address data cleansing.	IBM partners Trillium Software Systems provides name and address data cleansing.	

## **OLAP (On-Line Analytical Processing)**

 is an approach to swiftly answer multidimensional analytical queries.



# Online Analytical Processing OLAP

- Allows users to analyze database information from multiple database systems at one time.
- While relational databases are considered to be two-dimensional, OLAP data is multidimensional, meaning the information can be compared in many different ways.
- For example, a company might compare their computer sales in June with sales in July, then compare those results with the sales from another location, which might be stored in a different database.

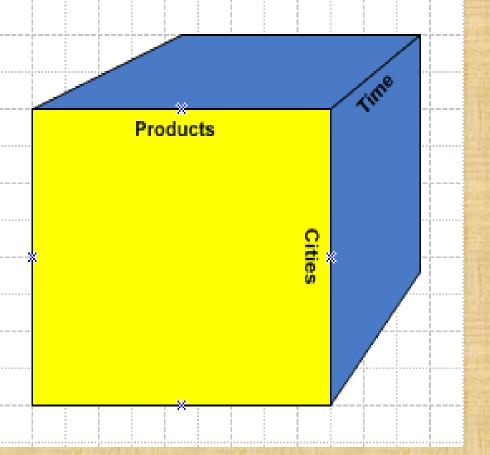
# OLAP

- The term OLAP was created as a slight modification of the traditional database term OLTP (Online Transaction Processing).
- OLAP use a multidimensional data model, allowing for complex analytical and ad-hoc queries with a rapid execution time

# OLAP

- The core of any OLAP system is an OLAP Cube (also called a 'multidimensional cube' or a *hypercube*).
- It consists of numeric facts called *measures* which are categorized by dimensions.
- Measures are derived from the records and dimensions are derived from the tables

## **OLAP** Cube



 Is the capability of manipulating and analyzing data from multiple perspectives.

 OLAP cubes can be thought of as extensions to the twodimensional array of a Spreadsheet.

## Pivot

- Cube allows the analyst might to view or "pivot" the data in various ways. Having seen the data in this particular way the analyst might then immediately wish to view it in another way.
- The cube could effectively be re-oriented because this re-orientation involves re-summarizing very large amounts of data, this new view of the data has to be generated efficiently to avoid wasting the analyst's time, i.e. within seconds, rather than the hours a relational database and conventional report-writer might have taken

# Hierarchy

- Each of the elements of a dimension could be summarized using a hierarchy.
  - For example May 2005 could be summarized into Second Quarter 2005 which in turn would be summarized in the Year 2005.
  - Similarly the cities could be summarized into regions, countries and then global regions;
  - products could be summarized into larger categories; and cost headings could be grouped into types of expenditure

## Drill down

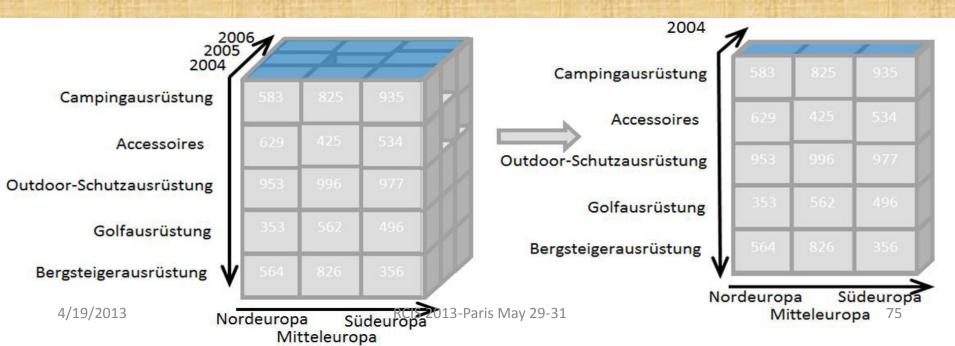
 Conversely the analyst could start at a highly summarized level, such as the total difference between the actual results and the budget, and drill down into the cube to discover which locations, products and periods had produced this difference.

#### slice and dice

- The analyst can navigate through the database and screen for a particular subset of the data, changing the data's orientations and defining analytical calculations.
- This is called "slice and dice". Common operations include slice and dice, drill down, roll up, and pivot

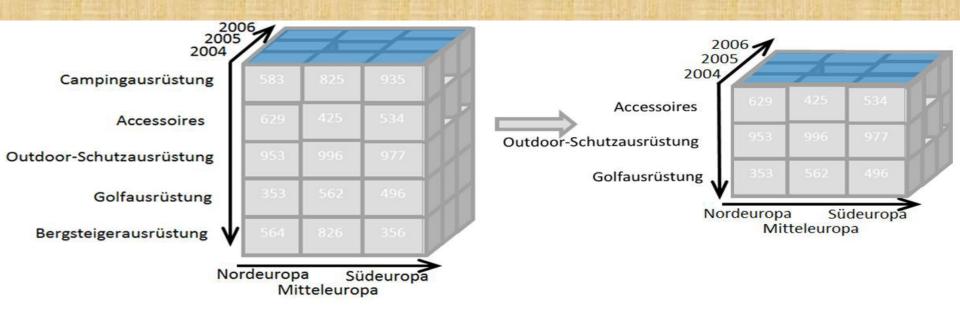
#### **OLAP** slicing

 Slice: A slice is a subset of a multi-dimensional array corresponding to a single value for one or more members of the dimensions not in the subset.



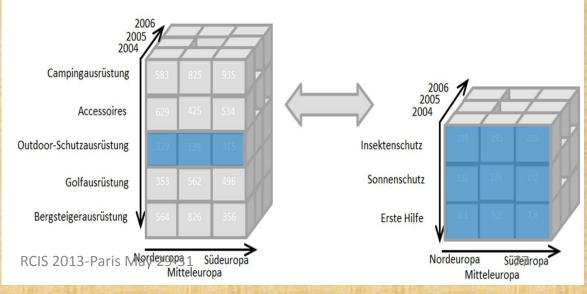
# **OLAP** Dicing

 Dice: The dice operation is a slice on more than two dimensions of a data cube.



### **OLAP Drill Down**

 Drill Down/Up: Drilling down or up is a specific analytical technique whereby the user navigates among levels of data ranging from the most summarized (up) to the most detailed (down).

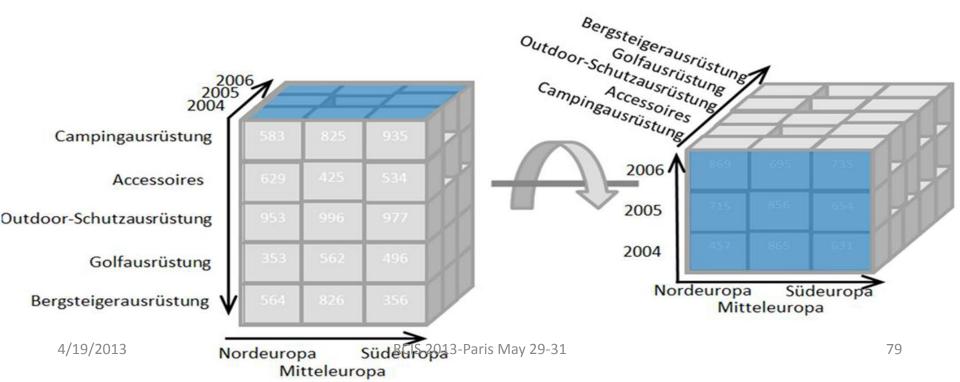


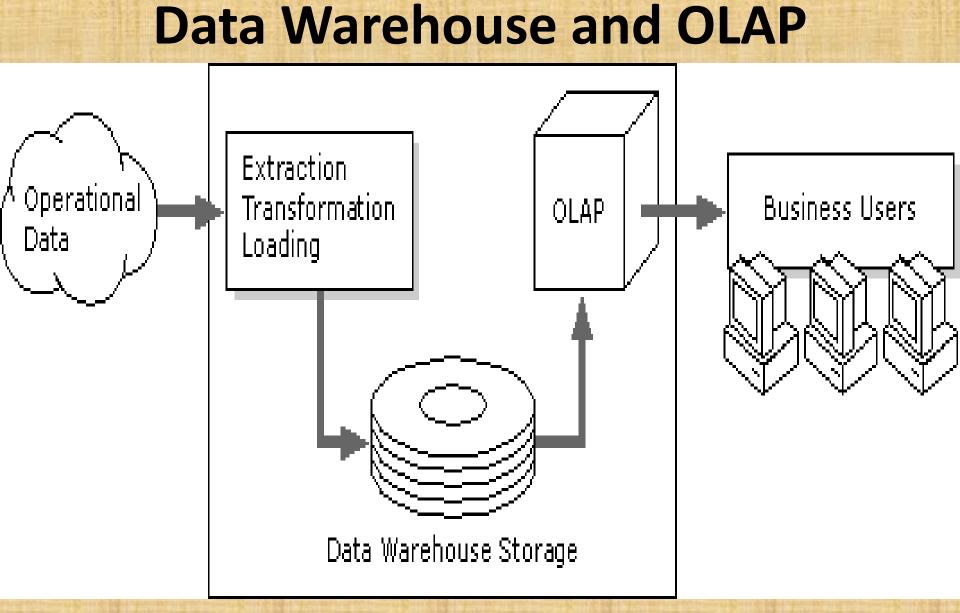
## **Roll-UP**

 Roll-up: A roll-up involves computing all of the data relationships for one or more dimensions. To do this, a computational relationship or formula might be defined

#### rotate operation.

 It rotates the data in order to provide an alternative presentation of data.





#### 4/19/2013

#### **OLAP** and Data Mining

- An OLAP server is required to organize and compare the information.
- Clients can analyze different sets of data using functions built into the OLAP server.
- Because of its powerful data analysis capabilities, OLAP processing is often used for data mining, which aims to discover new relationships between different sets of data.

## Data Mining

- Data mining is the process of analyzing data from different perspectives and summarizing it into useful information - information that can be used to increase revenue, cuts costs, or both.
- It allows users to analyze data from many different dimensions or angles, categorize it, and summarize the relationships identified.
   Technically, data mining is the process of finding correlations or patterns among dozens of fields in large relational databases.

# **Data Mining**

 Data mining uses artificial intelligence techniques, neural networks, and advanced statistical tools (such as cluster analysis) to reveal trends, patterns, and relationships, which might otherwise have remained undetected.

# Data Mining

- Data mining parameters include:
- Association looking for patterns where one event is connected to another event
- Sequence or path analysis looking for patterns where one event leads to another later event
- Classification looking for new patterns
- Clustering finding and visually documenting groups of facts not previously known
- Forecasting discovering patterns in data that can lead to reasonable predictions about the future.

#### Dashboard

 Is a graphical user interface that organizes and presents information in a format that is easy to read and interpret

#### My Dashboard Title

Welcome Joe User Today is Thursday, May 18, 2008

"Coeff Blac" is a Dashkoost Winetare Template from The Dashboard Spy, For other styles, visit <u>the listenthousekey com</u> Provesport Crash County: Elements are normal shapes and can be edited. Some items are grouped, right click to uniprove. The other important factors is order doend to front backs.



Delete me and claim all credit for this mockup. Just wolf me siter the industrial system.

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President's Message

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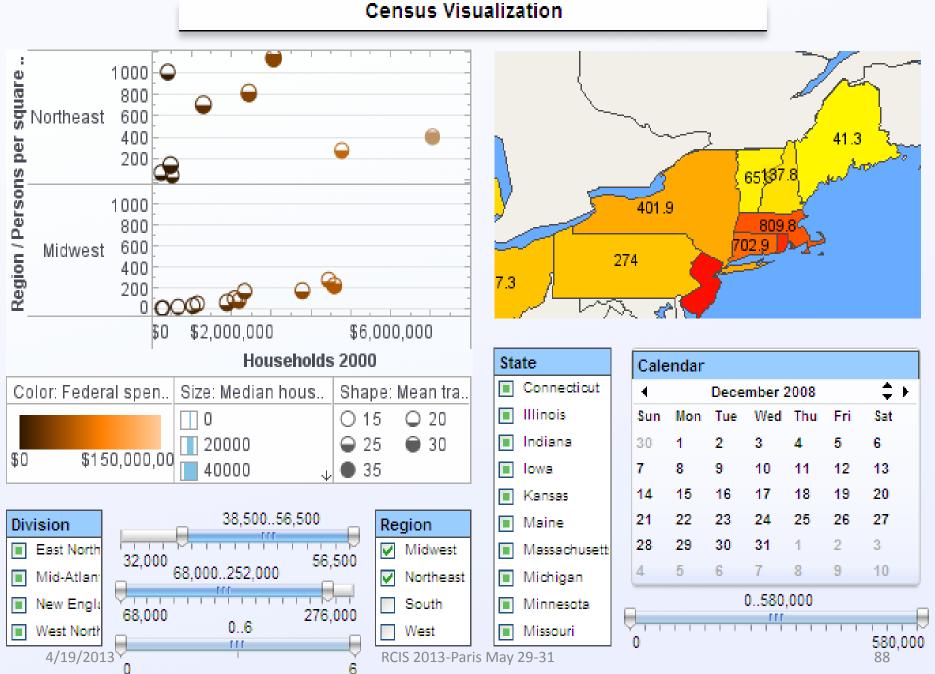
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#### **Performance Scorecard**

- A scorecard displays progress over time towards specific goals.
- Dashboard and scorecard designs are increasingly converging. For example, some commercial dashboard products also include the ability to track progress towards a goal.
- A product combining elements of both dashboards and scorecards is sometimes referred to as a scoreboard.

#### Scoreboard

 <u>http://finance.yahoo.com/echarts?s=APA#cha</u> <u>rt3:symbol=apa;range=1m;indicator=volume;c</u> <u>harttype=line;crosshair=on;ohlcvalues=0;logsc</u> <u>ale=off;source=undefined</u>



#### Dash Boards

- <u>http://visalix.xrce.xerox.com/</u>
- <u>http://www-</u> 958.ibm.com/software/data/cognos/manyeyes/
- <u>http://www.sund.de/netze/applets/som/som2/in</u> <u>dex.htm</u>
- <u>http://webdocs.cs.ualberta.ca/~aixplore/learning</u> /DecisionTrees/Applet/DecisionTreeApplet.html
- <u>http://www.heatonresearch.com/articles/42/pag</u> <u>e1.html</u>
- <u>http://www.tocloud.com/</u>

#### executive dashboard

 An executive dashboard is a computer interface that displays the key performance indicators (KPIs) that corporate officers need to effectively run an enterprise.

#### executive dashboard

- Features of an effective executive dashboard include:
  - An intuitive graphical display that is thoughtfully laid-out and easy to navigate.
  - A logical structure behind the dashboard that makes accessing current data easy and fast.
  - Displays that can be customized and categorized to meet a user's specific needs.
  - Information from multiple sources, departments or markets.

#### **Tableau BI Software**

www.tableausoftware.com

- Play the video tour

#### Interfaces

 Business intelligence platforms should provide open interfaces to data warehouse databases, OLAP, and data mining. Where appropriate, Interfaces should comply with standards. Open, standards-based interfaces make it easier both to buy and to build applications that use the facilities of a business intelligence platform.

#### **Standard-Based Interface**

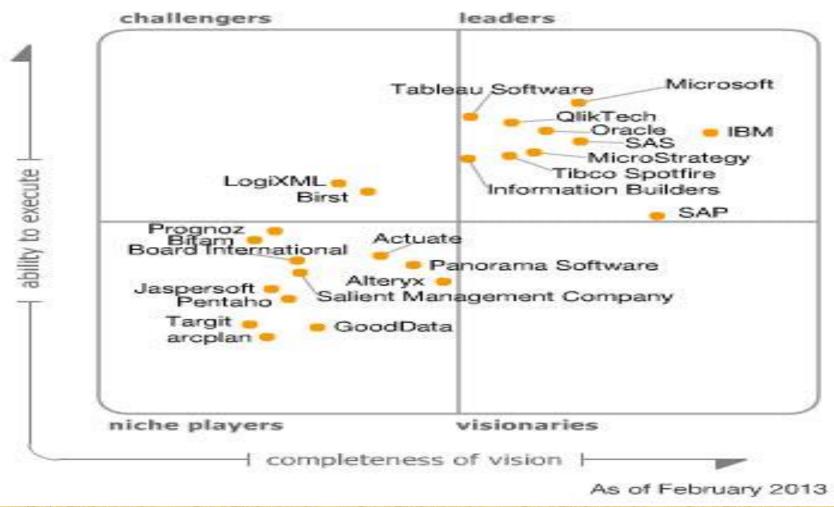
- Open Database Connectivity (ODBC)
- XMI can be used to exchange information about data warehouses
- Application Programming Interface(API) used by an application program to communicate with the operating system or some other control program such as a DBMS.

# The interfaces for relational data, OLAP, and data mining

THE R LOW		Microsoft	Oracle	IBM
	Relational interfaces	SQL and Transact/SQL ODBC and JDBC OLE DB ADO ADO.NET	SQL and PL/SQL ODBC and JDBC	SQL and DB2 SQL ODBC and JDBC
	OLAP Interfaces	MDX DSO Pivot Table Service XML for Analysis	OLAP DML Java OLAP API SQL and PL/SQL	Essbase API
	Data mining interfaces	DSO Pivot Table Service Wizards	Orade9i Data Mining API (Java)	Intelligent Miner • C++ • SQL • Visual tools DB2 OLAP Miner • Essbase API

#### Interfaces

#### Magic Quadrant for Business Intelligence and Analytics Platforms: A Gartner Research Report



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#### **BI** architecture and Platform

 Business Intelligence (BI) platform should provide flexible systems management for an enterprise BI standard that allows administrators to confidently deploy and standardize their BI implementations on a proven, scalable, and adaptive serviceoriented architecture.

#### business intelligence architecture

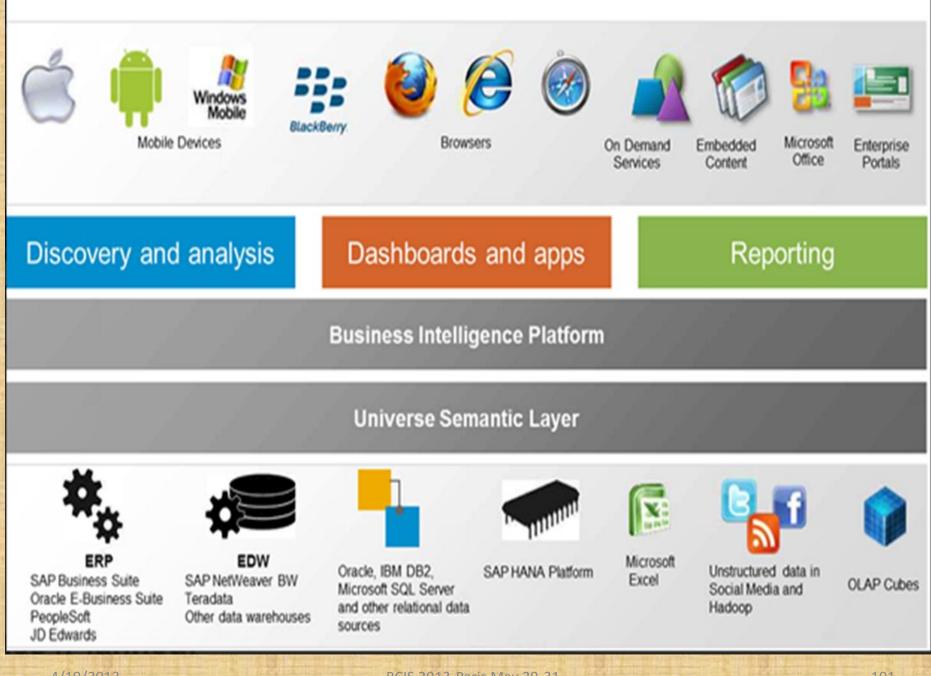
- The underlying BI architecture plays an important role in business intelligence projects because it affects development and implementation decisions.
- A business intelligence architecture is a framework for organizing the data, information management and technology components that are used to build business intelligence (BI) systems for reporting and data analytics.

#### Data Components

- The data components of a BI architecture include the data sources that corporate executives and other end users need to access and analyze to meet their business requirements.
- Important criteria in the source selection process include data currency, data quality and the level of detail in the data.
- Both structured and unstructured data may be required as part of a BI architecture, as well as information from both internal and external sources.

#### Information management

- Information management architectural components are used to transform raw transaction data into a consistent and coherent set of information that is suitable for BI uses.
- This part of a BI architecture typically includes data integration, data cleansing and the creation of data dimensions and business rules that conform to the architectural guidelines.
- It may also define structures for data warehousing or for a data federation approach that aggregates information in virtual databases instead of physical data warehouses or data marts.



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#### Server Applications/Enterprise

 Includes features for managing security, running reports, displaying dashboards, report bursting, scripted business rules, OLAP analysis and scheduling out of the box.

#### **Business Intelligence Technology**

- Business Intelligence (BI) encompasses the technologies, applications, and means for collecting, integrating, analyzing, and presentation business data.
- Using data that has been stored in a data warehouse, software applications are able to use this data to report past business information as well as predict future business information, including trends, threats, opportunities and patterns. Two types of BI applications are:
  - Enterprise
  - Self- Service

#### **Enterprise BI**

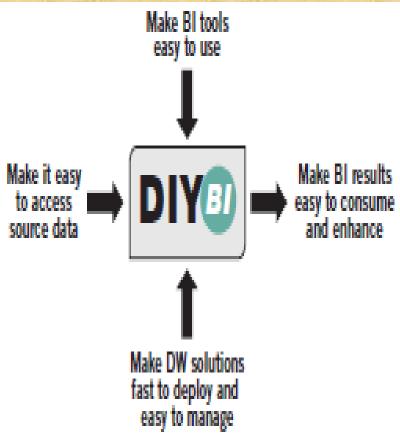
- Some of the currently popular enterprise level systems, which can manage information about all of the business functions and systems, are sold and implemented by Oracle, SAP, IBM, SAS, and Hewlett Packard (HP).
- Popular BI applications could be complex and experts in this field are in high demand.

#### Self-Service Business Intelligence

#### Self-service BI

- is defined as the facilities within the BI environment that enable BI users to become more self-reliant and less dependent on the IT organization.
- These facilities focus on four main *objectives:* 
  - easy access to source data for reporting and analysis,
  - easy-to-use BI tools and improved support for data analysis,
  - fast-to-deploy and easy-to-manage data warehouse options such as appliances and cloud computing, and
  - simpler and customizable end-user interfaces.

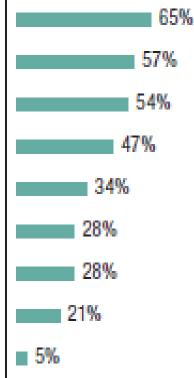
#### Do it Yourself BI



#### **Self-Service Business Intelligence**

#### What are the main reasons for implementing self-service BI? (Select all that apply).

Constantly changing business needs Inability of IT to meet business user demand Need to be a more analytic-driven organization Slow or untimely access to information Business user dissatisfaction with IT BI capabilities Existing environment is too complex to use Lack of IT budget or need to reduce IT budget Lack of IT BI/DW skills Other

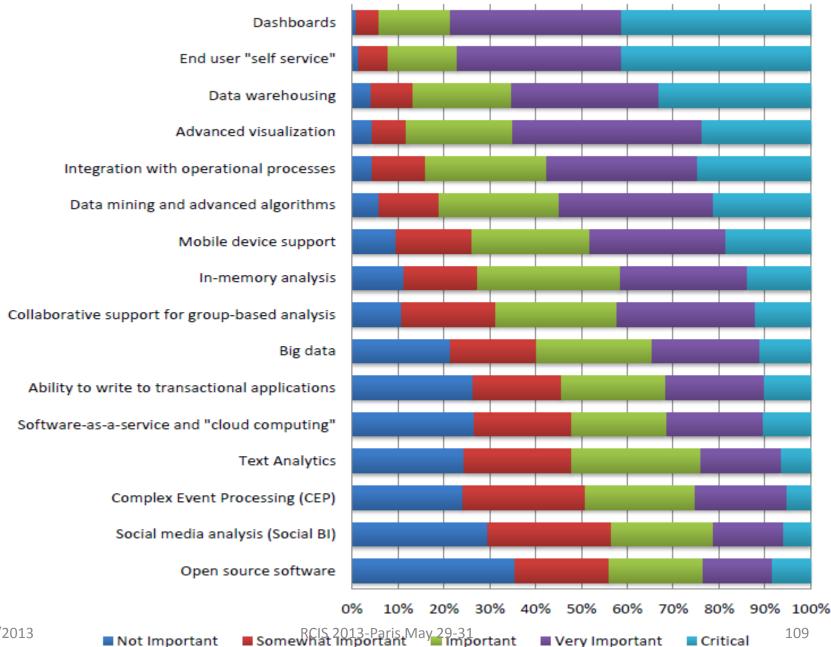


## Self-Service Business Intelligence Platforms

 In Forrester's 31-criteria evaluation of self-service business intelligence (BI) vendors, we found that IBM, Microsoft, SAP, SAS, Tibco Software, and MicroStrategy led the pack due to the breadth of their self-service BI functionality offerings. Information Builders, Tableau Software, Actuate, Oracle, QlikTech, and Panorama Software were close on the heels of the Leaders, also offering solid functionality to enable business users to self-serve most of their BI requirements.

Vendor	Product name	Version	Release date
Actuate	ActuateOne	11 SP4	Q2 2012
IBM	IBM Cognos Insight	v10.1	February 2012
Information Builders	WebFOCUS	7.7.03	November 2011
Microsoft	Power View     PowerPivot     Excel     SharePoint	SQL Server 2012     Microsoft Office 2010     SharePoint Server 2010	April 2012
MicroStrategy	MicroStrategy	9.2.1A	September 2011
Oracle	Oracle Business Intelligence Suite Enterprise Edition	11g	Q4 2011
Panorama Software	Necto	11	May 2011
QlikTech	QlikView	11	November 2011
SAP	SAP BusinessObjects	4.0 Feature Pack 3	April 2012
SAS	SAS Enterprise Business Intelligence	4.31	July 2011
Tableau Software	Tableau Desktop     Tableau Server	7	January 2012
Tibco Software	Tibco Spotfire Analytics	v4.0	November 2011
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### **Prioritized Technology Intitiatives Strategic to BI**



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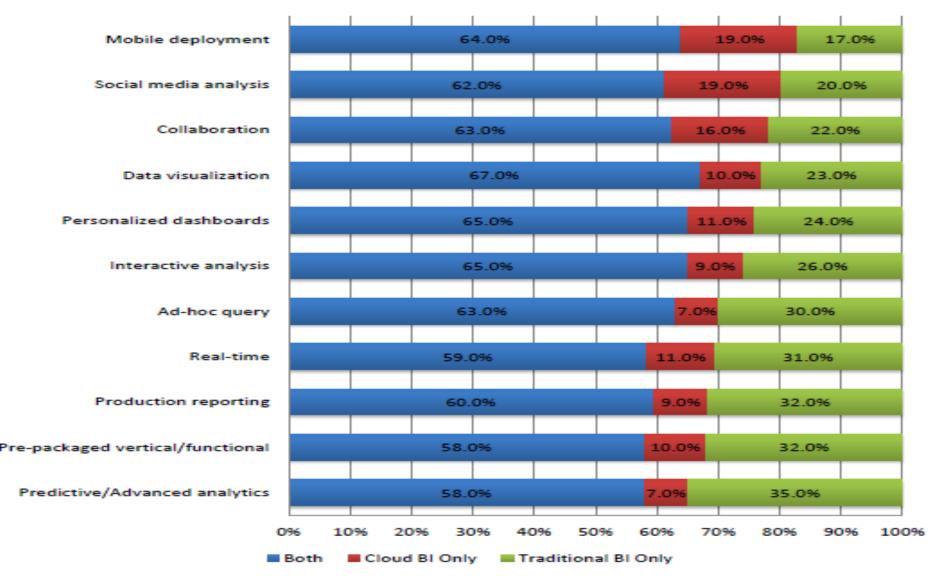
## **About Cloud Business Intelligence**

- "Cloud Business Intelligence" (Cloud BI) is the concept of delivering Business Intelligence capabilities as a "service" – using cloud-based architectures (e.g., SOA, multi-tenancy, elasticity). It promises lowered costs, faster deployment and greater flexibility over more traditional BI solutions.
- Cloud BI can be deployed as a "private cloud" (internally hosted systems), "public cloud" (externally hosted on the world-wide-web) and as a "hybrid" – leveraging both environs. However, public cloud is the form most often thought of when speaking about cloud-

# Importance of Cloud Business Intelligence

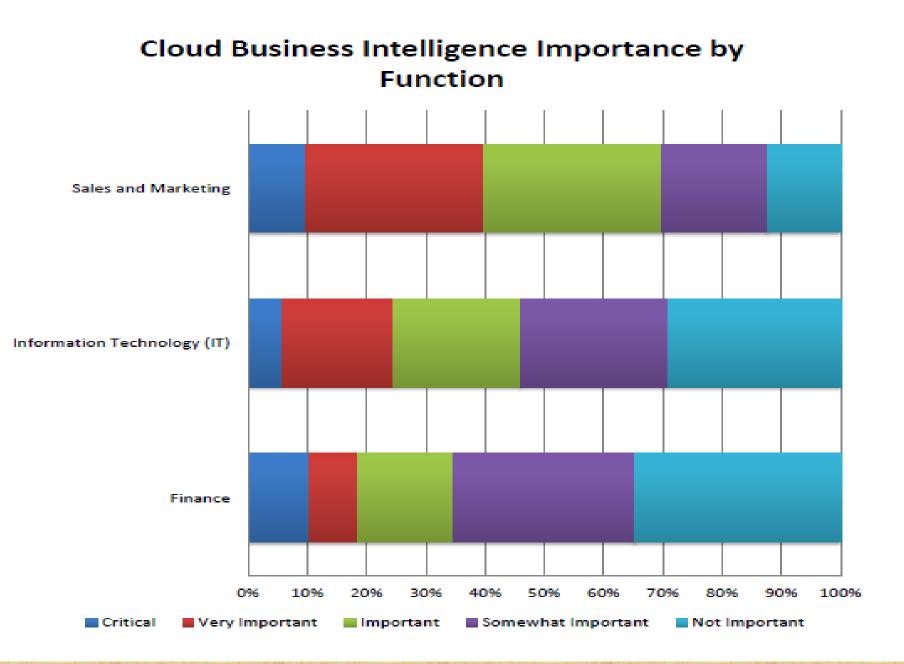
- Although Business Intelligence remains dominated by more traditional approaches and technologies, the demand for Cloud BI capabilities is on the rise.
- A survey by XX at date from respondent, revealed that more than 30% of respondents indicating it is "critical" or "very important" to them

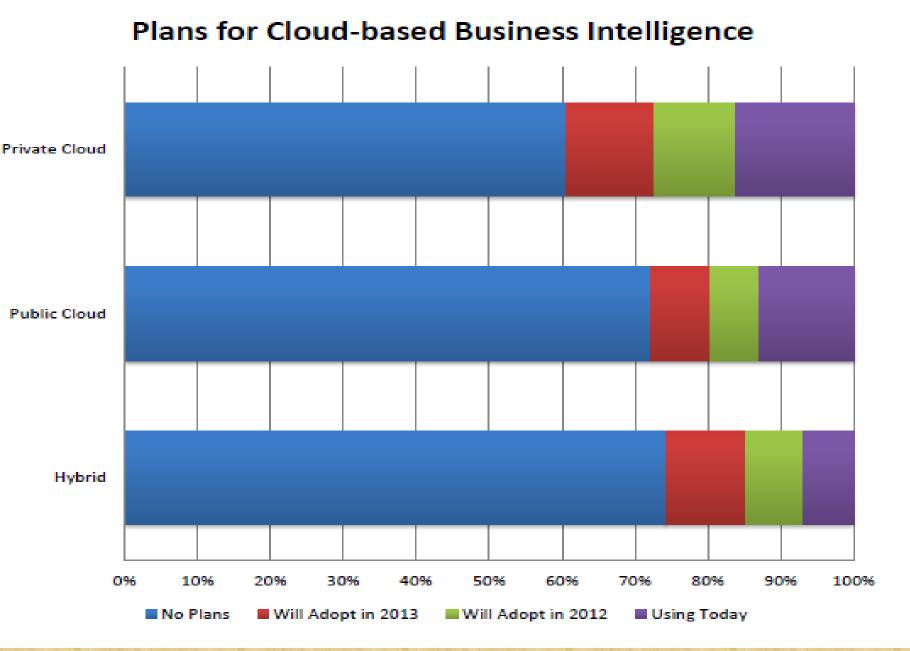
#### Cloud BI Requirements



igure 16 – Cloud Business Intelligence Feature Requirements

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Sales and Marketing	IT	Finance
Mobile Deployment	Mobile Deployment	Data visualization
Data visualization	Collaboration	Mobile Deployment
Personalized dashboards	Data visualization	Personalized dashboards
Ad-hoc query	Personalized dashboards	Interactive Analysis
Collaboration	Interactive Analysis	Collaboration
Social Media Analysis	Social Media Analysis	Real-time
Interactive Analysis	Ad-hoc query	Pre-packaged vertical/functional analytical applications
Production reporting	Real-time	Production reporting
Pre-packaged vertical/functional analytical applications	Production reporting	Social Media Analysis
Predictive/Advanced Analytics	Predictive/Advanced Analytics	Predictive/Advanced Analytics
Real-time	Pre-packaged vertical/functional analytical applications	Ad-hoc query

### **Cloud BI Architectural Features**

33%		39%	16%	6% 5%
33%		40%	18%	5% <mark>5</mark> %
32%	35	96	22%	5% 6%
28%	38%		22%	7% 6%
27%	419	6	18%	7% 6%
23%	34%	21	% 12%	10%
23%	39%		23%	9% 6%
22%	36%	2	25% 10	096 7%
20%	37%	22	% 12%	1196
19%	35%	259	6 149	6 7%
16%	32%	2.4%	16%	12%
14%	33%	25%	16%	12%
12%	2796 2	28%	18%	16%
	33% 32% 28% 27% 23% 23% 22% 20% 19% 10%	33%     33%     35%       32%     38%       28%     38%       28%     38%       28%     38%       28%     38%       28%     38%       28%     38%       28%     38%       28%     38%       28%     38%       28%     38%       28%     38%       28%     38%       28%     38%       20%     38%       19%     35%       19%     32%       14%     33%	33%     40%       32%     35%       28%     38%       28%     38%       27%     41%       23%     34%       23%     34%       23%     34%       23%     34%       23%     34%       23%     34%       23%     34%       20%     37%       19%     35%       14%     33%	33%       40%       1

#### Cloud Business Intelligence Security

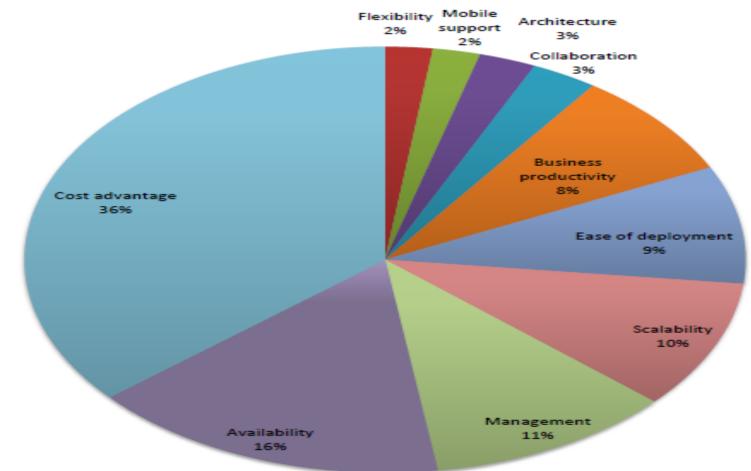
Cloud security remains one of the most pressing issues for Cloud BI adoption. As such, we surveyed respondents about their requirements for security (Figure 24). ISO 27001 (Specification for Information Management Security) was the top choice, followed by SAS 70 (an auditing specification). A surprising 21% indicated that they have no requirement for cloud security.



### **Cloud Security Requirements**

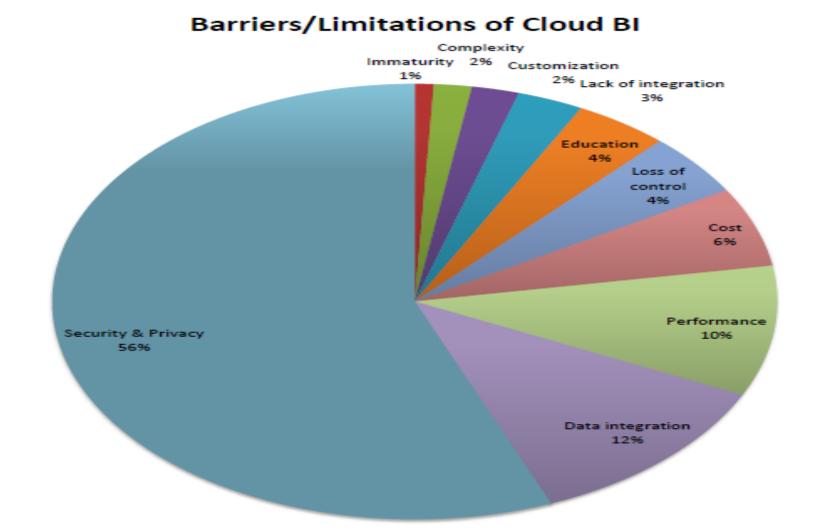
#### Perceived Benefits and Barriers for Cloud Business Intelligence

When asked about the perceived benefits of Cloud BI (Figure 25), the majority were aligned with the major selling points of these solutions – including "cost advantage" (36%), "availability" (16%) and "management" (11%). The least compelling perceived benefits included "flexibility", "mobile support", and "architecture".



#### Benefits/Advantages of Cloud BI

The number one perceived barrier to Cloud BI adoption was Security & Privacy (56%), followed by issues surrounding "data integration" (12%) and "performance" (12%). Only a small minority cited Immaturity, "complexity", or "customization" as barriers (Figure 26). A small, but notable minority (4%), of predominately IT professionals, cited "loss of control" as a barrier.



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# **Consumerization of BI**

- BI tools must be simple, mobile and "fun" in order to expand use and value.
- Intuitive, fun interfaces: BI business users are demanding the same experience from their BI tools that they have come to enjoy with their personal tools.
- Like the Apple iPhone and iPad, Google and Facebook, BI tools must be intuitive to use without the need for IT assistance.
- Ease of use was the No. 1 driver of purchasing in 2010 and will only accelerate as a key requirement in the future.

### **Consumerization of BI**

 Mobile: The need for more intuitive and interactive BI tools and applications extends to users on the go, but the vast majority of organizations have yet to embrace mobile BI. But this is set to change very quickly with the proliferation of Apple's iPhone and iPad products, with other tablets on the horizon (an extension of the intuitive interface movement).

### **Consumerization of BI**

- Business user data mashups: Business user data mashup capabilities accelerate the analytic process and will also extend BI platform use to a broader set of users and use cases.
- Traditional BI platforms require IT to model data in a well formed semantic layer — this creates a bottleneck with business analysts that want to rapidly and iteratively combine (mashup) and explore data — without relying on IT.

### **Market Overview**

 The demand side of the BI platforms market was defined by an intensified struggle between business users' need for "ease of use" and "flexibility" on the one hand and IT's need for standards and control on the other.

### Forecast

- According to Gartner the market for BI platforms will remain one of the fast growing software markets despite sluggish economic growth in most regions.
- The BI platform market's compound annual growth rate through 2014 is expected to be 7.0%

# Fin Merci Beaucoup

### Questions

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